



**Kevin**  
Junior investment officer



**Managing Director**  
14 years later



**Q. What is your job title?**

**A. Managing Director**

**Q. Briefly explain what your job entails.**

**A. Implementation of business strategy, including marketing and business development and responsibility for the strategic and operational leadership of the business**

**Q. What was your study route (Further Education, Higher Education, professional qualifications)?**

**A. My route I guess was slightly unusual as I left school at 16 to pursue a professional football career with Celtic in Scotland. Due to injury that didn't work out and whilst I had options to go to university in the United States I decided to return to Guernsey to recover from my injuries and start a new career in the finance industry. I have various professional qualifications in investments and insurance.**

**Q. Have you always worked in Finance?**

**A. Other than a short career in sport yes**

**Q. Have you always worked in Guernsey?**

**A. In finance yes but with my job I get to travel to many different countries**

**Q. What do you think are the advantages of working in finance in Guernsey?**

**A. The main advantage in Guernsey is the diversity of opportunities. I started in insurance, moved to investments and now work in administration**

**Q. Would you recommend a career in the finance industry in Guernsey to young people, and why?**

**A. Yes I would, there are jobs suitable for everyone and I promise it is not as boring as it might sound!**

**Q. What three pieces of advice would you give to young people today who are choosing their career options?**

**A.**

**1 As an employer we are not just looking for graduates, a school leaver can actually be a more attractive proposition.**

**2 You don't have to be good at maths to work in finance, good people skills and common sense can be just as important.**

**3 Do try and get some work experience before you leave school during school holidays so you have some insight to the finance industry before taking the leap.**